

## **DIMITRIS MANOLOPOULOS**

Assistant Professor

Department of Business Administration, Athens University of Economics and Business

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### **A. EDUCATIONAL BACKGROUND**

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#### **Ph.D in International Business Strategy**

University of Reading, Department of Economics, UK; obtained in July, 2005

Thesis Title: "The Strategic Bases of MNEs' Expansion into a Peripheral European Economy: The Case of Greece"

#### **M.Sc. in International and European Economic Studies**

Athens University of Economics and Business, Department of International and European Economic Studies, Greece; obtained in June, 1997

#### **B.A. in Public Administration**

Panteion University of Social and Political Sciences, Department of Public Administration, Greece; obtained in May, 1995

### **B. ACADEMIC TEACHING, SERVICE AND ADMINISTRATION**

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#### **B.1 TEACHING (POSITIONS HELD)**

**Athens University of Economics and Business** (4/2011 – until present)

**Position:** Assistant Professor in the Department of Business Administration (from 4/2015 – today)

**Position:** Lecturer in the Department of Business Administration (from 4/2011 to 4/2015)

**Courses taught at the Undergraduate Level:** Business Administration, International Management, Management of Technology in Multinational Enterprises

**Courses taught at the Postgraduate Level:** International Management, Strategic Change Management, Production Management, Management of Service Firms

**Athens University of Economics and Business** (10/2009 – 2 / 2010)

**Position:** Visiting Lecturer in the Department of Business Administration

**Courses taught at the Undergraduate Level:** Business Policy and Strategy

**Courses taught at the Postgraduate Level:** Organizational Change and Decision - Making

**Athens University of Economics and Business** (2006 – until present)

**Position:** Visiting Professor in the Department of Management Science and Technology

**Courses taught at the Postgraduate Level:** Technology Management and Innovation in the Global Context; Innovation, Creativity and the Management of Technology

**Hellenic Open University (10/2012 – until present)**

**Faculty of Social Sciences – Module:** Management of Corporations and Organizations

**Position:** Adjunct Professor

**Courses taught at the Undergraduate Level:** Business Strategy, Organizational Behavior, Project Management, International Management

**American College of Greece – Deree College** (9/2001 – 3/2011)

**Position:** Professor I (9/2009-3/2011) in the Departments of International Business and European Affairs and Management Department - School of Business Administration

Adjunct Professor (9/2006-0/2009) in the Departments of International Business and European Affairs and Management Department - School of Business Administration

Part-time Professor (9/2001-8/2006) in the Management Department – School of Business Administration

**Courses taught at the Undergraduate Level:** Business Strategy, International Management, International Business, Contemporary Issues in International Business, Foreign Direct Investment and Multinational Enterprises, Management of Innovation and Technology in International Business, International Business Practices

**Courses taught at the Postgraduate Level (MBA):** International Business

**University of Central Greece** (3/2009 – 10/2009)

**Position:** Visiting Assistant Professor in the Department of Regional Economic Development (3/2009 – 9/2009)

**Courses taught at the Undergraduate Level:** Foreign Direct Investment

## **B.2 ADMINISTRATION AND SERVICE**

**Athens University of Economics and Business** (4/2011 – 4/2015)

**Position:** Lecturer in the Business Administration Department

**Nature of Involvement:**

- Assistance in the preparation and successful submission of the documentation required so as the academic quality of the Department of Business Administration to be validated by the Hellenic Quality Assurance and Accreditation Agency (December, 2012).
- Organization, coordination and monitoring of students' vocational training.

- Provision of mentoring to MBA student teams with the overall purpose to participate in international competitions (Aspen Institute)
- Preparation of the Department's Newsletter.

**Hellenic Open University** (10/2012 – until present)**Position:** Adjunct Professor**Nature of Involvement:**

- Assistance in the preparation and successful submission of the documentation required so as the module “Management of Corporations and Organizations” to be validated by the Hellenic Quality Assurance and Accreditation Agency (December, 2013).

**American College of Greece – Deree College** (9/2010 – 3/2011)**Position:** Head of International Business and European Affairs Department**Key Achievement:** Preparation and successful submission of the documentation required so as the International Business and European Affairs Department to be validated by the Open University, UK (November, 2010). The documentation included the Background Document, Program Specification, Program Content, Program Mapping, Modules' Prerequisites, Modules' Assessment, Students and Staff Timetables and Exit Awards.**Nature of Involvement:** Participation in the search and evaluation of new faculty candidates, supervision of faculty with respect to office hours and adherence to syllabi, supervision of annual syllabi and program review, organization of second grading, scheduling, collaboration with the Dean of the School of Business Administration in constructing the outcomes assessment plan for the Department, implantation of the outcomes assessment plan, advising students, supervision of the students' society, organize and coordinate common final exams.**American College of Greece – Deree College** (12/2010 – 3/2011)**Position:** Head of International Tourism and Hospitality Management Major**Key Achievement:** Preparation, coordination, monitoring and successful submission of the documentation required so as the International Tourism and Hospitality Management program to be validated by the Open University, UK (March, 2011). The documentation included the Background Document, Program Specification, Program Content, Program Mapping, Modules' Prerequisites, Modules' Assessment, Students and Staff Timetables, Exit Awards, Policies & Procedures Related to Work-Based Learning (Internship), Private and Service Agreements, Internship Students and providers Handbook.**Nature of Involvement:** Participation in the search and evaluation of new faculty candidates, supervision of faculty with respect to office hours and adherence to syllabi,

collaboration with the Dean of the School of Business Administration in constructing the outcomes assessment plan for the Department, organization of final exams.

**American College of Greece – Deree College** (12/2010 – 3/2011)

**Committee Service:**

2010 – 2011: Committee of Academic Standards and Policies (elected)

2010 – 2011: Program Committee (appointed)

**American College of Greece – Deree College** (9/2001 – 3/2011)

**Position:** Professor of International Business and European Affairs Department

**Nature of Involvement:** Advisor of the International Business and European Affairs Student Society (2009-2010), Quality Assessment Coordinator of the International Business and European Affairs Department (preparation of assessment instruments and reports), Member of the Departmental Committee assigned with the syllabi revision and introduction of new courses.

**University of Central Greece** (3/2009 – 9/2009)

**Position:** Visiting Assistant Professor in the Department of Regional Economic Development (3/2009 – 9/2009)

**Nature of Involvement:** Academic advising to the students of the Department of Regional Economic Development

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## **C. PROFESSIONAL EXPERIENCE AND PROVISION OF TRAINING / SEMINARS**

### **C.1 PROFESSIONAL EXPERIENCE**

**Public Power Corporation S.A** in the Department of Strategic Planning (1/2004 – 8/2009)

**Position:** Strategic Management & Planning Expert

**Nature of Involvement:**

- Member of the project team assigned with the implementation of the corporation's Business Plan for 2009-2013.
- Member of the permanent project team of the corporation exploring new business opportunities in the European energy market.
- Participation in tenders, proposals and projects concerning the expansion of the corporation into foreign markets (Bulgaria, Romania, Serbia - Montenegro and Turkey).
- Member of the permanent project team of the corporation dealing with regulative issues and restructuring procedures.

- Member of the permanent project team of the corporation which is assigned with the formulation of the corporation's environmental strategy in response to the requirements set by the Kyoto Protocol.
- Responsible for the HR issues of the Department of Strategy and Planning.
- Participation in joint research projects with academic institutions and international research centers.

**Planet Ernst & Young S.A** in the Department of Strategic Consultancy (9/2000 – 1/2004)

**Position:** Business Consultant

**Nature of Involvement:**

- Participation in various projects concerning the strategic planning and organizational development of various private corporations.
- Participation in public sector projects concerning the management of funds from the 3rd European Support Framework.
- Elaboration of numerous Business Plans.
- Participation in critical public sector projects.
- Participation in the elaboration of various proposals.

**National Insurance Company** (4/1997-1/2001)

**Position:** Insurer

**Nature of Involvement:** Marketing, sales and management of various insurance packages.

**Epsilon Group** (6/1997-8/1998)

**Position:** Free Lance Expert

**Nature of Involvement:** Participation in various projects related to public and private corporations.

**C.2 KEY CONSULTING ACTIVITIES (INDICATIVE)**

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|------|---|
| 2003 | <p><b>Planet Ernst &amp; Young S.A. – Ministry of Employment and Social Protection</b></p> <p>Consultancy for the 3rd EU Framework Program: “Employment and Vocational Training”. - Member of the project team.</p>             |
| 2003 | <p><b>Planet Ernst &amp; Young S.A. – Hellenic Railroad Organization</b></p> <p>Identification of investment opportunities for the effective and efficient handling of GAIAOSE's real estate. - Member of the project team.</p> |
| 2002 | <p><b>Planet Ernst &amp; Young S.A. – Ministry of Development</b></p> <p>Consultancy for the 3rd EU Framework Program: “Operational Program of Competitiveness”. - Member of the project team.</p>                              |
| 2002 | <p><b>Planet Ernst &amp; Young S.A. – University of Piraeus</b></p>   |

- Identification for investment opportunities from the 3<sup>rd</sup> EU Support Framework. - Member of the project team.
- 2001-2002 **Planet Ernst & Young S.A. – Ministry of National Education and Religious Affairs**  
Consultancy for the 3<sup>rd</sup> EU Framework Program: “Education and Initial Vocational Training”. - Member of the project team.
- 2001 **Planet Ernst & Young S.A. – Ministry of Development**  
Consultancy for the 3<sup>rd</sup> EU Framework Program: “Information Society” – Member of the project team.
- 2000 **Planet Ernst & Young S.A. – Olympic Airways**  
Privatization of ground handling services in Heraklion, Crete. – Member of the project team.

### **C.3 PROVISION OF PROFESSIONAL TRAINING**

**Planet Ernst & Young, S.A. – Ministry of National Education and Religious Affairs**  
(2/2001 – 6/2001)

**Nature of Involvement:** Provision of training to the Management Organization Unit of Community Support Framework employees concerning the monitoring, implementation and evaluation procedures of the Operational Program of Education and Initial Vocational Training, which is funded by the Third European Support Program Framework.

### **C.4 PROVISION OF SEMINARS**

**Institution: The Hellenic Management Association**

**Position:** Visiting Professor (7/2000 – 12/2000)

**Nature of Involvement:** Lectures in seminars for unemployed students concerning Human Resources and Business Strategy topics.

## D. RESEARCH PUBLICATIONS

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### D.1 ARTICLES PUBLISHED IN REFERRED ACADEMIC JOURNALS

- Manolopoulos, D. (2015), "The Impact of Compensation on the Performance of Competence-Exploiting and Competence-Creating FDI", **Global Business and Economics Review**, forthcoming.
- Manolopoulos, D. and Vavouras, I. (2014), "The Impact of Local Institutional Context on Export Intensity", **Statistical Review**, 8(1-2): 67-82.
- Manolopoulos, D. (2014), "Sources of Funding for Decentralized R&D Activity", **Multinational Business Review**, 22(1): 34-58.
- Manolopoulos, D., Dimitratos, P. and Sofokitis, M. (2011), "Predictors of Career Preferences of MNC Knowledge Professionals", **Personnel Review**, 40(4): 466-484.
- Manolopoulos, D., Dimitratos, P. and Sapouna, P. (2011), "An Investigation into International Assignment Directions of R&D MNE Employees: Evidence from Greece", **International Journal of Human Resource Management**, 22(5): 1093-1108.
- Manolopoulos, D., Soderquist, E. and Pearce, R. (2011), "Coordinating Decentralized R&D Laboratories: Evidence from Foreign Subsidiaries in Greece", **Journal of International Management**, 17(2): 114-129.
- Manolopoulos, D. (2010), "Roles of Foreign Owned Subsidiaries in a European Peripheral Economy", **Management Research Review**, 33(8): 840-859.
- Manolopoulos, D. (2010), "Determinants of Market Orientation of Foreign Operations in Greece: A Meta-Internationalization Analysis from the Subsidiary Perspective", **Contemporary Management Research**, 6(3): 179-200..
- Manolopoulos, D., Dimitratos, P., Lioukas, S. and Young, S. (2009), "Technology Sourcing and Performance of Foreign Subsidiaries in Greece: The Impact of MNE and Local Environmental Contexts", **Management International Review**, 49(1): 43-60.
- Manolopoulos, D. (2008), "Does the Board Know Whether it is the Money or the Love? Employee Motivation in the Greek Public Sector", **Human Resource Management International Digest**, 16(3): 14-16.

Manolopoulos, D. (2008), “Work Motivation in the Hellenic Extended Public Sector: An Empirical Investigation”, **International Journal of Human Resource Management**, 19(9): 1738-1762.

Manolopoulos, D. (2008), “A Systematic Review of the Literature and Theoretical Analysis of Subsidiary Roles”, **Journal of Transnational Management**, 13(1): 23-57.

Manolopoulos, D. (2008), “An Evaluation of Employee Motivation in the Extended Public Sector in Greece”, **Employee Relations**, 30(1): 63-85.

Manolopoulos, D., Papanastassiou, M. and Pearce, R. (2007), “Knowledge-Related Competitiveness and the Roles of Multinationals’ R&D in a Peripheral European Economy: Survey Analysis of Greece”, **Management International Review**, 47(5): 661-682.

Manolopoulos, D. (2007), “The Coordination Imperative for MNEs: Evidence from Foreign Operations in Greece”, **Contemporary Management Research**, 3(4): 359-390.

Manolopoulos, D. (2006), “Technology Decentralization and Knowledge-Related Competitiveness for Asia Pacific MNEs: A Survey from the EU Periphery”, **Management Research News**, 29 (11): 729-744.

Manolopoulos, D. (2006), “What Motivates R&D Professionals? Evidence from Decentralized Laboratories in Greece”, **International Journal of Human Resource Management**, 17(4): 616-646.

Manolopoulos, D. (2006), “The Concept of Autonomy in the Subsidiary Management Research: A Conceptual Investigation”, **Journal of Transnational Management**, 11(4): 45-63.

Manolopoulos, D., Papanastassiou, M. and Pearce, R. (2005), “Technology Sourcing in Multinational Enterprises and the Roles of Subsidiaries: An Empirical Investigation”, **International Business Review**, 14(3): 249-267.

Manolopoulos, D. (2003), “Effect of Foreign Direct Investments (FDI) in Greek Economic Development: Some Policy Implications”, **Review of Decentralization Local Government and Regional Development**, 34: 76-85.

## **D.2 BOOKS**

Manolopoulos, D. (2006), *FDI Ecosystem: Evidence from Subsidiaries Operations in Greece*, Silloges: Athens, 242 p (ISBN: 978-960-7463-90-6).



### **D.3 ARTICLES OR CHAPTERS IN EDITED BOOKS**

Sofikitis, E. and Manolopoulos, D. (2012), “Export Propensity during the Period of Economic Recession: The Impact of Home-country Factors and Firm-level Characteristics”. In van Tulder, R. and Verbeke, A. (Eds.), Progress in International Business Research: New Policy Challenges for European Multinationals, Emerald, Howard House, Wagon Lane

Manolopoulos, D. and Dimitratos, P. (2010), “The Career Orientation of 21<sup>st</sup> Century Knowledge Professionals”. In Dimitratos, P. and Jones, M. (Eds.), Resources, Efficiency and Globalization (pp. 114-130), Palgrave, London (ISBN: 978-0-230-23653-0)

Manolopoulos, D., Papanastassiou, M. and Pearce, R. (2009), “Technology Sourcing in Multinational Enterprises and the Roles of Subsidiaries: An Empirical Investigation”. In Papanastassiou, M. and Pearce, R. (Eds.), The Strategic Development of Multinationals: Subsidiaries and Innovation, (reprint of the article in International Business Review), Palgrave, London (ISBN: 978-0-230-55133-6)

### **D.4 PROJECT REPORTS**

Manolopoulos, D. and Kanellopoulos D. (2007), “Hydrogen”. In Entrtrans project deliverable under the EU sixth framework programme, Sustainable Low Carbon Technologies for Potential use under the CDM (pp. 65-74)  
(<http://www.jiqweb.org/index.php/projects/climate-policy-projects>)

Manolopoulos, D., Varthalis, A. and Kanellopoulos D. (2007), “Energy Efficiency and Saving in the Cement Industry”. In Entrtrans project deliverable under the EU sixth framework programme, Sustainable Low Carbon Technologies for Potential use under the CDM (pp. 185-193)  
(<http://www.jiqweb.org/index.php/projects/climate-policy-projects>)

Manolopoulos, D. and Kanellopoulos D. (2007), “Energy Efficiency and Saving in the Agri-food Industry”. In Entrtrans project deliverable under the EU sixth framework programme, Sustainable Low Carbon Technologies for Potential use under the CDM (pp. 194-200)  
(<http://www.jiqweb.org/index.php/projects/climate-policy-projects>)

Manolopoulos, D., Croba, D., Zoganas, N. and Kanellopoulos D. (2007), “Integrated Coal Gasification Combined Cycle Power Plants”. In Entrtrans project deliverable under the EU sixth framework programme, Sustainable Low Carbon Technologies for Potential use under the CDM (pp. 262-265)  
(<http://www.jiqweb.org/index.php/projects/climate-policy-projects>)

**D.5 REFERRED PAPERS PUBLISHED IN CONFERENCE PROCEEDINGS (COMPETITIVE SESSIONS)**

**May, 2015** ‘International Business’ 6<sup>th</sup> International Annual Conference in International Business’, ICIB, Thessaloniki, Greece.

Authors: Manolopoulos, F. and Manolopoulos, D.

**Paper title:** Determinants of Corruption in the Post-War Reconstruction Settings

**April, 2015** ‘International Business Research: For the Bookshelf or the Boardroom and Corridors of Power?’, 42<sup>nd</sup> Academy of International Business (UK and Ireland) Annual Conference, AIB, Manchester, UK.

Authors: Sofikitis, E., Manolopoulos, D. and Dimitratos, P.

**Paper Title:** Single or Hybrid Career Paths of MNC RD&E Employees?

**December, 2014** ‘The Future of Global Organizing’, 40<sup>th</sup> European and International Business Academy Annual Conference, EIBA, Uppsala, Sweden.

Authors: Manolopoulos, D. and Kottaridi, C.

**Paper Title:** The Impact of Institutional Context on Firms’ Export Behavior

**October, 2014** 4<sup>th</sup> International Conference on ‘Nuclear and Renewable Energy Resources’ NURER, Antalya, Turkey.

Authors: Manolopoulos, D., Kitsopoulos, K., Kaldellis, J. and Bitzenis A.

**Paper title:** The Evolution of Renewable Energy Sources in the Electricity Sector of Greece.

**September, 2014** ‘The Role of Business School in Supporting Economic and Social Development’ British Academy of Management Annual Conference, BAM, Dublin, UK.

Authors: Sapouna, P., Manolopoulos, D. and Dimitratos, P.

**Paper title:** Determinants of the International Mobility of R&D Professionals in Multinational Corporations.

**May, 2014** ‘International Business’ 5<sup>th</sup> International Annual Conference in International Business’, ICIB, Thessaloniki, Greece.

Authors: Manolopoulos, D. and Soulis, C.

**Paper title:** The Concept of Technology in International Business Research.

**April, 2014** ‘Achieving a New Balance? The Rise of Multinationals from Emerging Economies and the Prospects for Established Multinationals’, 41<sup>st</sup> Academy of International Business (UK and Ireland) Annual Conference, AIB, York, UK.

Authors: Sofikitis, E., Manolopoulos, D. and Dimitratos, P.

**Paper title:** Single or Hybrid Career Paths of MNC RD&E Employees?

**December, 2013** ‘Transnational firms, Markets and Institutions’, 39<sup>th</sup> European and International Business Academy Annual Conference, EIBA, Bremen, Germany.

Authors: Dimitratos, P., Manolopoulos, D. and Plakoyannaki, E..

**Paper title:** The Effect of Firm Characteristics, Industry Drivers and Environmental Influences on Export Intensity of MNE Subsidiaries.

**May, 2013** ‘International Business’ 4<sup>th</sup> International Annual Conference in International Business’, ICIB, Thessaloniki, Greece.

Author: Manolopoulos, D.

**Paper title:** Extent of Technology Adaptation in MNE Subsidiaries.

**December, 2012** ‘International Business and Sustainable Development’, 38<sup>th</sup> European and International Business Academy Annual Conference, EIBA, Brighton, UK.

Authors: Dimitratos, P., Manolopoulos, D. and Thanos, I.

**Paper title:** Funding Sources for Decentralized R&D Activity: Evidence from MNE Subsidiaries in the European Periphery.

**December, 2012** ‘International Business and Sustainable Development’, 38<sup>th</sup> European and International Business Academy Annual Conference, EIBA, Brighton, UK.

Authors: Manolopoulos, D., Sapouna, P. and Sofikitis, E.

**Paper title:** Global Staffing Practices for Knowledge Professionals: Key Drivers for the Selection of International Assignees.

**October, 2012** ‘Strategy in Transition’ 32<sup>nd</sup> International Annual Conference of the Strategic Management Society’, Prague, Czech Republic

Authors: Manolopoulos, D. and Thanos, I.

**Paper title:** The Influence of Postmodernism on Strategic Decision – Making Process.

**December, 2011** ‘Taking IB in Europe to the Next Level: Emerging Issues, Strategies and Economies’, 37<sup>th</sup> European and International Business Academy Annual Conference, Bucharest, Romania.

Authors: Sofikitis, E., Manolopoulos, D., Chouliara, L. and Lianos, P.

**Paper title:** Export Propensity: The Impact of Domestic Country Factors and Organizational Determinants during the Period of Economic Recession.

**December, 2011** ‘Taking IB in Europe to the Next Level: Emerging Issues, Strategies and Economies’, 37<sup>th</sup> European and International Business Academy Annual Conference, Bucharest, Romania.

Authors: Sapouna, P., Manolopoulos, D., Sofikitis, E., Alexopoulos, G. and Perfileva, E.

**Paper title:** Environmental Considerations of Subsidiaries' Corporate Strategy: The Impact of the Organizational Context.

**April, 2011** 'International Business: New Challenges, New Forms, New Practices', 38<sup>th</sup> Academy of International Business (UK and Ireland) Annual Conference, Edinburgh, Scotland.

Authors: Sofikitis, E., Manolopoulos, D. and Dimitratos, P.

**Paper title:** The Dilemma of Single or Hybrid Career Path Choice among MNC Knowledge Professionals

**December, 2010** 'IB's Role in Building a Better and Stronger Global Economy', 36<sup>th</sup> European and International Business Academy Annual Conference, Lisbon, Portugal

Authors: Sapuna, P., Manolopoulos, D. and Dimitratos, P.

**Paper title:** Being an Expatriate: Influential Factors in MNC Subsidiaries

**April, 2010** 'Regionalism and Globalization', 37<sup>th</sup> Academy of International Business (UK and Ireland) Annual Conference, Dublin, Ireland.

Authors: Dimitratos, P., Manolopoulos, D. and Young, S.

**Paper title:** The Impact of Firm – Level Characteristics, Industry Drivers and Environmental Influences on Export Intensity: An Analysis from the Subsidiary Perspective

**December, 2009** 'Reshaping the Boundaries of the Firm in an Era of Global Interdependence', 35<sup>th</sup> European and International Business Academy Annual Conference, Valencia, Spain

Authors: Manolopoulos, D., Dimitratos, P. and Sapuna, P.

**Paper title:** International Assignment Directions of R&D Employees in Multinational Enterprise Subsidiaries

**July, 2009** 'Management Challenges in an Environment of Increasing Regional and Global Concerns' 18<sup>th</sup> World Business Congress of the International Management Development Association (pp. 414-422), Tbilisi, Georgia

Authors: Chasiotis, M and Manolopoulos, D.

**Paper title:** Inter-Departmental Differences in Employees' Expected Motivation: A Survey from Subsidiaries' HR and R&D Departments

**June, 2009** 'Environmental Management, Engineering, Planning and Economics' 2<sup>nd</sup> International CEMEPE & SECOTOX Conference, Mykonos, Greece

Authors: Manolopoulos, D., Chasiotis, M, Kitsopoulos, K., Koulidakou, M. and Sarantos, M.

**Paper title:** The Corporate Strategic Imperative for GHG Management and RES Technologies

**June, 2009** 'Environmental Management, Engineering, Planning and Economics' 2<sup>nd</sup> International CEMEPE & SECOTOX Conference, Mykonos, Greece

Authors: Kitsopoulos, K. and Manolopoulos, D.

**Paper title:** The Evolution of Renewable Energy Resources (RES) Projects in Greece: The 2010 and 2020 Milestones and the Need for a real-time Management Information System Tool

**April, 2009** 'Resources, Efficiency and Globalization', 36<sup>th</sup> Academy of International Business (UK and Ireland) Annual Conference, Glasgow, Scotland.

Authors: Manolopoulos, D., Dimitratos, P. and Sinanoglou, V.

**Paper title:** Career Preferences of Knowledge Professionals in the Multinational Company

**December, 2008** 'IB and the Catching Up Economies: Challenges and Opportunities', 34<sup>th</sup> European and International Business Academy Annual Conference, Tallinn, Estonia

Authors: Manolopoulos, D. and Dimitratos, P.

**Paper title:** Employee Scientific Movements within Multinational Corporations

**April, 2008** 'Challenges to International Business', 35<sup>th</sup> Academy of International Business (UK and Ireland) Annual Conference, Portsmouth, UK

Authors: Manolopoulos, D. and Dimitratos, P.

**Paper title:** Entrepreneurship-related Variables and Performance in Multinational Subsidiaries

**July, 2007** 'Beyond Borders: New Global Management Development Challenges and opportunities' 16<sup>th</sup> World Business Congress of the International Management Development Association (pp. 46-53), Maastricht, Netherlands

Authors: Manolopoulos, D. and Soulis, C.

**Paper title:** Strategies for Entering and Competing in the Emerging Phase of the Industry Life Cycle

**July, 2007** 'Beyond Borders: New Global Management Development Challenges and opportunities' 16<sup>th</sup> World Business Congress of the International Management Development Association (pp. 54-60), Maastricht, Netherlands

Authors: Manolopoulos, D. and Chasiotis, M.

**Paper title:** The Implications of Postmodern Paradigm in Global Management and International Strategies

**June, 2007** 'Environmental Management, Engineering, Planning and Economics' 1<sup>st</sup> International CEMEPE & SECOTOX Conference, Mykonos, Greece

Authors: Manolopoulos, D., Kanellopoulos, D. and Papakonstantinou, D.

**Paper title:** The Contribution of National Allocation Plans in Achieving CO<sub>2</sub> Emissions Reduction: A Review of Empirical Reality and an Assessment for the Future.

**April, 2007** ‘Corporate Governance and International Business’, 36<sup>th</sup> Academy of International Business (UK and Ireland) Annual Conference, London, UK

Authors: Manolopoulos, D., Dimitratos, P. and Young, S.

**Paper title:** The Impact of Technology Sourcing on Subsidiaries’ Performance: A Survey Analysis from Greece

**December, 2006** ‘Regional and National Drivers of Business Location and Competitiveness’, 32<sup>nd</sup> European and International Business Academy Annual Conference, Fribourg, Switzerland

Authors: Manolopoulos, D.

**Paper title:** Coordination in Decentralized R&D Laboratories: A Survey Analysis from Greece

**December, 2006** ‘Regional and National Drivers of Business Location and Competitiveness’, 32<sup>nd</sup> European and International Business Academy Annual Conference, Fribourg, Switzerland

Authors: Manolopoulos, D.

**Paper title:** Multinational Subsidiary Roles: A Systematic Review and Analysis of the Literature

**July, 2006** ‘Technology, Structure, Environment and Strategy Interfaces in a Changing Global Business Arena’ 15<sup>th</sup> World Business Congress of the International Management Development Association (pp. 32-40), Sarajevo, Bosnia and Herzegovina

Authors: Manolopoulos, D.

**Paper title:** Decentralized Technology Strategies for Asia Pacific MNEs: A Survey Analysis from the Balkan Countries

**July, 2006** ‘Technology, Structure, Environment and Strategy Interfaces in a Changing Global Business Arena’ 15<sup>th</sup> World Business Congress of the International Management Development Association (pp. 265-274), Sarajevo, Bosnia and Herzegovina

Authors: Manolopoulos, D. and Soulis, C.

**Paper title:** Sources of Technology and the Strategic Roles of Subsidiaries: Evidence from Pharmaceuticals and Chemicals

**December, 2005** ‘Landscapes and Mindscapes in a Globalised World’, 31<sup>st</sup> European and International Business Academy Annual Conference, Oslo, Norway

Authors: Manolopoulos, D. and Pearce, R.

**Paper title:** Pav(y)ing the Way to Success: The Impact of Compensation in Pharmaceuticals’ R&D Performance

**December, 2003** ‘MNC as a Knowing Organization’, 29<sup>th</sup> European and International Business Academy Annual Conference, Copenhagen, Denmark

Authors: Manolopoulos, D. and Papanastassiou, M.

**Paper title:** Market Orientation of Multinational Enterprise (MNE) Subsidiaries

## **D.6 OTHER PUBLICATIONS**

Manolopoulos, F. and Manolopoulos, D. (2013), “Participation of Strategic R&D in Subsidiaries’ Decision Making”, **Global Research Analysis**, 2(4): 195-196.

Sofikitis, E. and Manolopoulos, D. (2012), “The Decision to Export During the Economic Recession: Managerial Perceptions of Home Country Characteristics and the Effect of Organizational Factors”, **9<sup>th</sup> Students’ Conference, Department of Management Science and Technology**, Athens, Greece

Sapuna, P. and Manolopoulos, D. (2012), “The Adoption of Environmental Strategies: A Survey Analysis from Subsidiaries’ operations in Greece”, **9<sup>th</sup> Students’ Conference, Department of Management Science and Technology**, Athens, Greece

Manolopoulos, D. (2011), “The Ecosystem of Foreign Direct Investments: Some Challenges for the International Business Community”, **International Journal of Business and Management Tomorrow**, Vol. 3(1), 107-114.

Manolopoulos, D., Kanellopoulos, D. and Papakonstantinou, D. (2007), “The Contribution of National Allocation Plans in Achieving CO2 Emissions Reduction: A Review of Empirical Reality and an Assessment for the Future’ (in Greek), **Anemologia**, Vol. 45(Sep-Oct), 146-150.

Manolopoulos, D. and Kanellopoulos, D. (2006), “European Union is About to Miss the Target concerning Climate Change” (in Greek), **Anemologia**, Vol. 39 (Sep-Oct), 31-32.

Manolopoulos, D. and Kanellopoulos, D. (2006), “Results of the UN Conference on Climate Change (COP-11, COP/MOP1)” (in Greek), **Anemologia**, Vol. 35 (Jan-Feb), 35-36.

Manolopoulos, D. (2006), “The Clean Development Mechanism: From Concept to Registration” (in Greek), **Anemologia**, Vol. 34 (Nov.-Dec), 14-15.

## **E. RESEARCH ACTIVITIES, INTERESTS, ORGANIZATION OF CONFERENCES AND MEMBER OF PH.D COMMITTEES**

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### **E.1 RESEARCH INTERESTS**

- The strategic bases of MNEs’ expansion. Roles of subsidiaries and their impact on the development of host countries. Motivations for foreign investment.
- Technology sourcing and transfers. The role of technology in the sustainability of MNEs’ competitive advantage. Roles of MNEs’ decentralized R&D laboratories. The impact of technology on corporate strategy.
- Organizational structure of the MNE network. Mechanisms of control and coordination in the management of HQs – subsidiaries relationship.
- Human Resource Management. Work motivation and career development issues in the public and private sector.

### **E.2 MEMBER OF RESEARCH LABORATORIES**

- Member of the ‘Business Strategy Laboratory’, Department of Business Administration, Athens University of Economics and Business  
Director: Professor V. Papadakis  
Address: 80, Patision Street, Athens, PC: 104-34, Greece  
Tel: 0030-210-8203737
- Member of the ‘Management Science Laboratory’, Department of Management Science and Technology, Athens University of Economics and Business  
Director: Professor Klaus Eric Soderquist  
Address: Evelpidon 47A & Lefkados 33, GR-113 62, Athens, Greece  
Tel: 0030-210-8203660

### **E.3 RESEARCH ACTIVITIES**

#### **European Commission (SSP6 – 022673) – ENTTRANS Project**

**Description:** The scope of the project was to investigate the potential of transferring and implementing sustainable energy technology through the Clean Development Mechanisms (CDM). In this regard, the project team conducted an extensive overview and evaluation of the state of play with the CDM and prepare an assessment of the state-of-play regarding the major technology options. Results were disseminated to policy makers in both EU and developing countries. The project has been implemented through a consortium of the following universities and research centers: Intermediate Technology Development Group



(East Asia), National Technical University of Athens (Greece), Interdisciplinary Center for Technological Analysis and Forecasting – Tel Aviv University (Israel), Asian Institute of Technology (Thailand), University of Edinburgh (Scotland), Foundation Joint Implementation Network (Netherlands), Cambio Climatico y Desarrollo (Chile), Kunming University of Science and Technology (China).

**Position:** Project Manager and Main Researcher on the behalf of PPC

**Duration:** 24 months (from 1/1/2005 – 31/12/2006)

### **ExternE**

**Description:** The project has been implemented through a joint collaboration between PPC and National Technical University of Greece. The scope of the project was to elaborate a cost-benefit analysis of the Hellenic electricity system and evaluate its impact on the environment.

**Position:** Member of the PPC project team

**Duration:** 18 months (from 11/4/2006 – 30/10/2007)

## **E.4 REVIEWER**

### **E.4.1 Scientific Journals**

**Ad hoc reviewer for:** ‘Journal of World Business’, ‘The Service Industries Journal’, ‘Global Business and Economics Review’, ‘European Management Review’, ‘Journal of Common Market Studies’, ‘Equality, Diversity and Inclusion: An International Journal’, ‘Management International Review’, ‘Management Research News’, ‘Management Research Review’, και ‘Contemporary Management Research’.

### **E.4.2 International Conferences**

**Ad hoc reviewer for the annual conferences of :**

- European International Business Academy (EIBA): 2015 – (Rio de Janeiro, Brazil); 2014 - (Uppsala, Sweden); 2013 - (Bremen, Germany); 2011 - (Bucharest, Romania); 2010 - (Porto, Portugal); 2009 - (Valencia, Spain); 2006 - (Fribourg, Switzerland); 2005 - (Oslo, Norway); 2004 - (Ljubljana, Slovenia).
- Academy of International Business (AIB): 2014 - (York, UK).
- British Academy of Management (BAM): 2015 – (Portsmouth, UK); 2014 - (Dublin, UK).
- European Academy of Management (EURAM): 2010 – (Rome, Italy).

## **E.5 MEMBER OF EDITORIAL BOARDS**

2009 – 2010: Member of the editorial board of Contemporary Management Research (a peer reviewed academic journal).

## E.6 ORGANIZATION OF INTERNATIONAL CONFERENCES

Member of the Scientific Committee for the organization of the 4<sup>th</sup> International Conference in International Business, University of Macedonia, Thessaloniki, May, 2013.

## E.7 MEMBER OF PH.D. COMMITTEES

### Ph.D Candidate: Makedos Ioannis

Institution: University of Macedonia

Department: International and European Studies

**Title of Thesis:** The contribution of small and medium sized enterprises in the recovery of the Greek economy through the collaboration of «Η συμβολή των μικρομεσαίων επιχειρήσεων στην ανάκαμψη της Ελληνικής οικονομίας με την υποστήριξη των πανεπιστημιακών και τεχνολογικών ιδρυμάτων κατά τη διάρκεια της Ελληνικής κρίσης χρέους».

## F. AWARDS AND DISTINCTIONS

- Teaching excellence awards from the part-time, “Master in Business Administration (MBA)” program offered by Athens University of Economics and Business (2010-2012 and 2012-2014).
- The article An Evaluation of Employee Motivation in the Extended Public Sector in Greece, which has been published in *Employee Relations*, has been selected by Emerald Publishing House as one of the best studies in HR issues for 2008. A synopsis of the paper has been published in ‘Human Resource Management: International Digest’ under the title: “Does the board know whether it is the money, or the love?: Employee motivation in the Greek public sector”. Vol. 16 Issue: 3, pp. 14-16.
- I have been nominated as a superior reviewer for 2008 for Contemporary Management Research, a peer reviewed academic journal.

## G. FOREIGN LANGUAGES

**English**      **Fluent**

Certificate of Proficiency from the University of Cambridge. (Teaching License).

**French**        **Fluent**

Diplôme d' études supérieures from the Institut Français d' Athènes. (Teaching License).

**Italian**        **Very Good**

- Certificato Superiore, a Degree awarded by the Panhellenic Association of Language School Owners.

- Certificato di Conoscenza della Lingua Italiana (CELI 3), from the University of Perugia.