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Current Position

Professor of Economics and Chairman of the Department of International and European Economic Studies, Athens University of Economics and Business.

Previous Positions

1. Associate Professor, Athens University of Economics and Business (1995-2004)
2. General Secretary, Ministry of Economy and Finance, Greece (2001-2004)
3. Chairman and Scientific Director, Centre of Planning and Economic Research –(The Greek National Economic Institute)- (1998-2001)
4. Associate Professor, Agricultural University of Athens, Department of Agricultural Economics (1991-1995)
5. Assistant Professor, University of Crete, Department of Economics (1987-1991)
6. Lecturer, University of Oxford, Institute of Agricultural Economics (1983-1986).

University Studies

1. D.Phil. (Ph.D) in Economics, University of Oxford, 1983.
2. M.Sc. in Agricultural Economics, University of Reading, 1980.
3. Postgraduate Diploma in Agricultural Economics, University of Reading, 1979.
4. B.Sc. in Economics, Athens University of Economics and Business, 1978.

Publications

A) Articles in International Refereed Journals

1. **Zanias, G.P.**, “Testing for Trends in the Terms of Trade Between Primary Commodities And Manufactured Goods”, Journal of Development Economics, October 2005.

2. Chionis, D., Liargovas, P., and **Zanias, G.P.**, "Greece's Trade with the Balkan Countries: Is it Too Little?" Journal of Economic Integration, 2002.
3. **Zanias, G.P.**, "The Distribution of CAP Benefits Among Member States and the Impact of a Partial Re-Nationalisation", Journal of Agricultural Economics, 2002.
4. Michael, M.S. and **G.P. Zanias**, "Cyprus Agriculture and the Common Agricultural Policy", Ekonomia, 1999.
5. **Zanias, G.P.**, "Seasonality and Spatial Integration in Agricultural (Product) Markets", Agricultural Economics, 1999.
6. **Zanias, G.P.**, "Inflation, Agricultural Prices and Economic Convergence in Greece", European Review of Agricultural Economics, 1998.
7. **Zanias, G.P.**, "Advertising and Sales. The Long-run Relationship, Forecasting, and Causality", Journal of Forecasting, January 1995.
8. **Zanias, G.P.**, "Testing Integration in European Community Agricultural Product Markets", Journal of Agricultural Economics, September 1993.
9. **Zanias, G.P.**, "Farm Price Movements and the Adjustment Problem in Greek Agriculture", Oxford Agrarian Studies, No. 1, 1992.
10. **Zanias, G.P.**, "Adjustment Costs, Production Functions, and Capital Labour Substitution In Greek Manufacturing", Applied Economics, January 1991, pp.49-55.
11. **Zanias, G.P.**, "The Demand of Cigarettes in Greece: Habit Formation and Health Scare", Greek Economic Review, December 1987, pp. 248-262.
12. **Zanias, G.P.**, "Adjustment Costs and Rational expectations. An Application to a Tobacco Export Model", American Journal of Agricultural Economics, February 1987, pp. 22-29.
13. **Zanias G.P.**, "Dynamic Interrelated Demand Functions for Factors of Production and the Aggregate Production Function in United Kingdom Agriculture", Journal of Agricultural Economics, May 1987, pp. 211-221.
14. **Zanias G.P.** and Jones, G.T., "Supply Control with Limited Information. An Econometric Study of Tobacco Production in Greece", Journal of Agricultural Economics, May 1985, pp. 221-237.
15. **Zanias, G.P.**, "An Estimation of the Supply Function of Cotton in Greece: 1950-1979", Oxford Agrarian Studies, 1981, pp. 196-211.

B) Edited Volumes

1. M.R. Redcliff, J.N. Lekakis and **G.P. Zanias** (eds.), Agriculture and World Trade Liberalisation, CAB International, 1999.
2. J.M. Antle, J.N. Lekakis, and **G.P. Zanias** (eds.), Agriculture, Trade and the Environment: The Impact of Liberalisation on Sustainable Development, Edward Elgar, 1998.

C) Articles in Internationally Published Volumes

1. **Zanias, G.P.**, “Greece and the Eastern Enlargement of the European Union”, in C. Paraskevopoulos, A. Kintis, and A. Kontonassis (Editors), Globalisation and the Political Economy of Trade Policy, APF Pres, Toronto, 2001.
2. **Zanias, G.P.**, “A New Approach to the Evolution of Primary Commodity Terms of Trade And the Implications for developing Countries”, in G.H. Peters and Prabhu Pingali (Editors), Tomorrow’s Agriculture: Incentives, Institutions, Infrastructure and Innovations, Ashgate Publishing, 2001.
3. Tarditi, S. and **G.P. Zanias**, “The Impact of the Common Agricultural Price Policy on the Cohesion of the European Union”, in R. Hall, A. Smith and L. Tsoukalis, Competitiveness and Cohesion: An Evaluation of EU Policies, Oxford University Press, 2000.
4. Redcliff, M.R., J.N. Lekakis and **G.P. Zanias**, “International Trade, Environment and The CAP: Complex Relationships”, in M.R. Redcliff, J.N. Lekakis and G.P. Zanias (eds.), Agriculture and World Trade Liberalisation, CAB International, 1999.
5. **Zanias, G.P.**, “European Agriculture and the CAP: Retrospect and Prospect”, in J.M. Antle, J.N. Lekakis, and G.P. Zanias (eds.), Agriculture, Trade and the Environment: The Impact of Liberalisation on Sustainable Development, Edward Elgar, 1998.
6. **Zanias, G.P.**, “The Common Agricultural Policy in the Process of European Integration And Convergence”, in T. Georgakopoulos, C. Paraskevopoulos and J. Smithin, Economic Integration Between Unequal Partners, Edward Elgar, 1994.

D) Publications in Greek Collected Volumes

1. **Zanias, G.P.**, The future of Greek Agriculture within a changing international framework, in A. Kintis (Ed), The Present and the Future of the Greek Economy, Gutenberg, 1997. (In Greek).

2. **Zanias, G.P.**, The Common Agricultural Policy of the European Union (CAP), in Th. Georgakopoulos and E. Tsakalotos (eds), Economic Policies of the European Union, Stamoulis Publications, 1996. (In Greek)
3. Georgakopoulos, Th. and **Zanias, G.P.**, The Primary Production Sector, in A. Kintis, The Greek Economy in the 21st Century, Ionian Bank publications, 1996. (In Greek).
4. **Zanias, G.P.**, Macroeconomic Policy and Agriculture, in K. Papageorgiou, N. Maravegias, and P. Soldatos (eds), The State and the Agricultural Sector, Papazisis Publications, 1995. (In Greek).

E) Reports Prepared for the FAO/United Nations

1. **Zanias, G.P.**, Food Demand Analysis and Food Aid requirements in Mozambique and Malawi. EST, 2007.
2. **Zanias, G.P.**, The evolution of commodity terms of trade and their impact on developing countries. ESP 1999.
3. **Zanias, G.P.**, An Empirical Study of the determinants of the evolution of food security performance including certain distributional aspects. ESP, 1996.
4. **Zanias, G.P.**, Food imports and export performance in low-income food-deficit countries with the lowest capacity to finance imports. ESP, 1995.
5. **Zanias, G.P.**, Export performance and GDP growth in countries highly dependent on agriculture. ESP, 1994.
6. **Zanias, G.P.**, Outlook Studies for SOFA. ESP, 1992, 1993, 1994.
7. **Zanias, G.P.**, Evaluating alternative ways to introduce outlook into the SOFA. ESP, 1991.
8. **Zanias, G.P.**, Dynamic specification issues of the World Food Model. ESC, 1990/91.
9. **Zanias, G.P.**, Estimation and derivation of the World Food Model parameters. ESC, 1990/91.

F) Monitoring and Evaluation/Assessment Reports of International Organisation Programmes

Evaluation:

1. **Nicaragua** - Evaluation of the World Bank Learning and Innovation Loan to attract foreign investors. (**World Bank**, 2007).
2. **Armenia** - Evaluation of the World Bank Learning and Innovation Loan to attract foreign investors. (**World Bank**, 2007).
3. **Serbia and Montenegro** - Evaluation of EU support to the Public Finance sector of the Republic of Serbia (**European Agency for Reconstruction**, 2004).

4. **Serbia and Montenegro** - Evaluation of the EU support to the Modernisation of the Tax administration of the Republic of Serbia (**European Agency for Reconstruction**, 2004).

Results Oriented Monitoring/Evaluation of European Union Development Assistance

Sectors: Macroeconomy, Rural Development/Food Security, Education, International Trade

Countries: Zambia, Lesotho, Fiji, Tuvalu, Samoa, South Africa, Swaziland, Botswana, Zimbabwe, Tanzania, Somalia, Dominica, Saint Lucia, Barbados, Ghana.

World Bank Assessments

1. **Serbia and Montenegro.** Assessment of the economic, institutional and regulatory regime with a view to introducing a knowledge-based economy.
2. **Bosnia I Herzegovina.** Assessment of the economic, institutional and regulatory regime with a view to introducing a knowledge-based economy.
3. **FYRoM.** Assessment of the economic, institutional and regulatory regime with a view to introducing a knowledge-based economy.

Other Activities

- 1) Chairman of the Department of International and European Economic Studies (1996-1998 and 2004-today)
- 2) Member of the Senate (1995-1998 and 2004-today)
- 3) General Secretary, Ministry of Economy and Finance (2001-2004)
- 4) Member of the European Securities Committee of the European Union (2001-2004)
- 5) Member of the High Level Group on Competitiveness of the European Union (2001-2004)
- 6) Chairman and Scientific Director of the Centre of Economic Planning and Research (KEPE), (1998-2001)
- 7) Member of the Council of Economic Advisors, Ministry of Economy and Finance (2000-2001)
- 8) Governor of the Black Sea Trade and Development Bank (2003-2004)
- 9) Alternate Governor of the European Bank for Reconstruction and Development (2002-2004)
- 10) Member of the Board of Directors of Hellenic Exchanges (EXAE), (2000-2001)
- 11) Columnist, newspaper "TO VIMA THS KYRIAKIS" (1996-2001 and 2004-2007).

12) Reviewer of articles for publication in international refereed journals.