



**Curriculum Vitae**  
**DR. EMMANUELA N. TRULI**

**PERSONAL INFORMATION: Nationality: Greek**

---

**BAR ADMISSIONS**

- **New York Bar**, admitted March 2004
- **Athens Bar**, admitted October 1998

**EXPERIENCE**

<b>Athens University for Economics and Business</b> <b>September 2018 - currently</b> <b>Assistant Professor</b> at the School for Business Administration (Civil, Competition and New Technology Companies' Law)	Athens, Greece
<b>Member of the Management of Board of IAPR</b> <b>January 2017-currently</b>	Athens, Greece
<b>Athens University for Economics and Business</b> <b>October 2012 – September 2018</b> <b>Lecturer</b> at the School for Business Administration	Athens, Greece
<b>Hellenic Competition Commission</b> November 2010 – December 2013 <b>Commissioner – Rapporteur / Member of the Board</b>	Athens, Greece
<b>Hellenic Competition Commission</b> March 2007 – November 2010 <b>Head of Division of Legal Services/Deputy Head of Legal Services</b>	Athens, Greece
<b>Hellenic Competition Commission</b> November 2005 – March 2007 <b>Legal Expert</b>	Athens, Greece

**Zepos & Yannopoulos Law Offices** Athens, Greece  
November 2002 – November 2005  
**Lawyer, Specialization:** Antitrust, Corporations, Contract Law, Private Public Partnerships

**Beiten Burkhard Mittl & Wegener** Munich, Germany  
October 2000 - July 2001  
**Foreign Legal Associate, Specialization:** Corporations, Antitrust, International Private Law, International Commercial Arbitration

**Max Planck Institute** Munich, Germany  
October 1999 – August 2000  
**Research Fellow, Specialization:** EC Consumer Protection Law – Civil Law

## EDUCATION

**Columbia University School of Law** New York, NY  
**LL.M. received, May 2002**  
Concentration: Antitrust, Corporations, Contracts, Torts, International Commercial Arbitration, International Banking and Finance

**Ludwig-Maximilian University** Munich, Germany  
**Ph. D. received, July 2000** (Doktorvater: Prof. Dr. Dr. h.c. mult. Gerhard Schricker)  
Thesis: “*Probleme und Entwicklungen der Dienstleistungshaftung im Griechischen, Deutschen und Gemeinschaftsrecht*” (Publisher: Duncker & Humblot, Berlin 2001)

**Dimocritos Thrace University** Komotini, Greece  
**LL.B. received, September 1996 (top 3%)**  
Erasmus European Students’ Exchange Program Participant - Central University  
September 1994 – March 1995 Barcelona, Spain

## PUBLICATIONS

- **“Probleme und Entwicklungen der Dienstleistungshaftung im griechischen, deutschen und europaeischen Recht”**, Duncker & Humblot, Berlin 2001 (doctoral thesis on consumer protection law in German)
- **“Getting the Deal Through: Country Report, Greece” in: Modernization in Europe, 2004**, published by Global Competition Review (professional co-publication in English)
- **“Choice of law and jurisdiction clauses in distribution agreements»**, *Digesta 2006*, pp. 229-269 (publication in Greek)

- **“Liability v. Quasi-Judicial Immunity of the Arbitrator: The Case Against Arbitral Immunity”, *The American Review of International Arbitration*, issue no. 3, Vol. 17/2006, pp. 383-410 (publication in English)**
- **“International jurisdiction and applicable law in distribution agreements”, *ChrID* 2007, pp. 470-480 (publication in Greek)**
- **“The Green Paper on damages actions for infringements of the EU antitrust rules”, *Europoliteia* 2007, pp. 929-956 (publication in Greek)**
- **“Tort actions in distribution agreements and Regulation 864/2007”, *Intervention, Minutes of the 17th Conference on Commercial Law (2-4 November 2007)*, *Nomiki Bibliothiki*, Athens 2008, pp. 495-508 (publication in Greek)**
- **“Competition Law in the Telecommunications Sector: Delineation of Competences between the NRAs and the NCAs – the Example of Greece” - *Computer and Telecommunications Law Review* 8/2009, pp. 188-196 (publication in English)**
- **“White Paper on Damages Actions for Breach of the EC Antitrust Rules: The Binding Effect of Decisions Adopted by National Competition Authorities”, *European Competition Journal (ECJ)*, December 2009, pp. 795-821 (SSRN: <http://ssrn.com/abstract=1467808>) (publication in English)**
- **“The White Paper on Damages Actions for Breach of the EC Antitrust Rules”, *Digesta* 2/2010, pp. 166-212 (publication in Greek)**
- **“Comment on the Supreme Court Decision AP 176/2010”, *Epitheorisi Emporikou Dikaiou*, 4/ 2010, pp. 866-882 (publication in Greek)**
- **“Comment on the Athens Court of Appeals Decision 676/2009”, *Epitheorisi Emporikou Dikaiou*, 3/2010, pp. 583-598 (publication in Greek)**
- **“The application of the provisions of Presidential Decree 219/1991 on commercial representatives, on distributors, before and after the enactment of Law 3557/2007, art. 14 par. 2, under the light of the Supreme Court Decisions 175/2010 and 176/2010”, *Epitheorisi Emporikou Dikaiou*, 1/2011, pp. 214-234 (publication in Greek)**
- **“Law No. 3959/2011, which substituted Law No. 703/1977 on the protection of free competition: changes and first impressions”, *Epitheorisi Emporikou Dikaiou* 3/2011, pp. 743-760 (publication in Greek)**
- **“New Greek Law on the Protection of Free Competition: Key Changes and First Impressions”, (33) *European Competition Law Review (ECLR)*, Issue 6 2012, 280-285 (publication in English)**
- **“Analysis of Article 5 of Insurance Law”, in: *“Insurance Law – Analysis by Article”*, I. Rokas (Ed.) (publication in Greek)**

- *“Analysis of Article 21 of Insurance Law”, in: “Insurance Law – Analysis by Article”, I. Rokas (Ed.)* (publication in Greek)
- *“Anlegerschutz durch Haftung nach Griechischem Recht”, in: Karlsruher Forum 2014: „Anlegerschutz durch Haftung nach deutschem und europäischen Kapitalmarktrecht“, Egon Lorenz (Ed.), Karlsruhe 2015, pp.156-161* (publication in German)
- *“Wettbewerbsrechtliche Problemstellungen aus der Aktionärsrolle des Staates in mehreren Banken am Beispiel Griechenlands”, in: “Das Europäische Wirtschaftsrecht vor neuen Aufforderungen“, Klaus J. Hopt / Dimitris Tzouganatos (Ed.), Tübingen 2014, pp. 322-334* (publication in German)
- *«Abuse Of Economic Dependence Under Greek Law (Art, 18α Law 146/1914, Former Article 2α Law 703/1977)», Epithorisi Emborikou Dikaiou 2015, 289-322* (publication in Greek)
- *“Comment on the Court Decision of 16th of July 2015, Case C-172/14, ING Pensii – Societate de Administrare a unui Fond de Pensii Administrat Privat SA v. Consiliul Concurenței”, Epitheorisi Emporikou Dikaiou, 3/2015, pp. 717 et seq (pp. 722-724)* (publication in Greek)
- *“Will its provisions serve its goals? Directive 2014/104/EU on certain rules governing actions for damages for competition law infringements” Journal of European Competition Law and Practice (JECLAP), April 2016 [doi: 10.1093/jeclap/lpwo28 First published online: April 12, 2016]* (publication in English)
- *“Umbrella claims – A new frontier in causation?” Digesta 2016, preliminary online publication: <http://www.digestaonline.gr/pdfs/Digesta%202016/trouli.pdf>* (publication in Greek)
- *Study commissioned by the EU Parliament: “European Implementation Assessment of Directive 82/891/EEC concerning the division of public limited liability companies and Directive 2005/56/EC on cross-border mergers of limited-liability companies”, December 2016* (Publication in English)
- *“Relative Dominance and the Protection of the Weaker Party: Enforcing the Economic Dependence Provisions and the Example of Greece”, Journal of European Competition Law and Practice (JECLAP), April 2017 (doi:10.1093/jeclap/lpx022)* (publication in English)
- *“The General Data Protection Regulation and Civil Liability” in: Bakhoun/Gallego/Mackenrodt/Surblyte (Eds), Personal Data in Competition, Consumer Protection and IP – Towards a Holistic Approach? Springer Verlag (publication in English), 2018, pp. 303-329*

## BOOK REVIEWS

*“Competition Law (Unfair and Free)”, Sakkoulas, Athens 2010, written in Greek by Prof. Lambros Kotsiris. Book review published in Epitheorisi Emporikou Dikaiou, Issue March 2011 (in Greek)*

## CASE REPORTING - ABROAD

Case-reporting for Greece: **Versicherungsrecht** - (Cases reported: Supreme Court Nr. 1214/2011, Larissa Court of Appeals Nr. 4/2011, Athens First Instance Court, Nr. 861/2009, Athens Court of Appeals Nr. 476/2006)

## LECTURES/CONFERENCE SPEECHES/INTERVENTIONS

- “*Probleme und Entwicklungen der Dienstleistungshaftung im griechischen, deutschen und europäischen Recht*” Lecture at the **Max-Planck Institute**, Munich, June 2000
- “*Tort actions in distribution agreements and Regulation 864/2007*”, Intervention at the **17th Conference on Commercial Law**, Chania, 2-4 November 2007
- “*Competition Law in the Telecommunications Sector: Delineation of Competences between the NRAs and the NCAs – the Example of Greece*” Lecture in the conference “*Exchanging Ideas on Europe 2008 – Rethinking the European Union*” organized by **UACES**, School of Public Policy, **University College – London**, Edinburgh 1-3 September 2008
- “*Mergers, Acquisitions & Antitrust: The enforcement perspective*”, Guest Lecture at the **ALBA** Mergers, Acquisitions & Antitrust Joint Workshop, Athens, 17 November 2008
- “*Binding Effect of Decisions Adopted by National Competition Authorities in Antitrust Damages Litigation*”, 3<sup>rd</sup> **International Conference on Competition Law and Policy**, Athens, 30 May 2009
- “*Current issues of civil liability: Antitrust damages litigation and standing of the indirect purchaser*”, **Athens University of Economics**, 17 September 2009
- “*The application of competition law provisions protecting individual rights by national and EU courts*” 14<sup>th</sup> Symposium on European Law organized by the **University of Piraeus** and the Court of Audit, Patras 21-22 January 2010
- “*The protection of free competition in the US*”, Guest Lecture in class of postgraduate students for economic studies, **University of Piraeus**, School of Economic Studies, Athens, 10 March 2010
- “*EU & Greek Competition Policy: An Overview*”, Co-lecture in visiting class of postgraduate MBA students, **Drexel University** (USA), LeBow College of Business, Athens, 2 September 2010
- “*The White Paper on Damages Actions for Breach of Anti-trust Infringements: The Binding Effect of NCA decisions and the Issue of Prescription*” Intervention in the Colloquium organized by the **Hellenic Union of European Law** (Member of FIDE), Athens 24 January, 2011
- “*Mergers, Acquisitions & Antitrust: A recent example on merger enforcement*”, Guest Lecture at the **ALBA** Mergers, Acquisitions & Antitrust Joint Workshop, Athens, 1 April, 2011
- “*Abuse of Dominance: Recent developments in Greece*”, 5<sup>th</sup> **International Conference on Competition Law and Policy**, Athens, 28 May 2011

- *“Abuse of Dominance: Exclusionary Practices – Refusal to Deal”* and *“Actions in Damages in Competition Law: The EU Legal Framework”*, Lectures at the **National Judges EU Competition Law Training Program**, Rhodes, 4-6 July 2011
- *“Abuse of Dominance”*, Guest Lecture in class of postgraduate students for economic studies, **University of Piraeus**, School of Economic Studies, Athens, 14 December 2011
- *“Trade Associations and Competition Law Enforcement”* Lecture to Chinese competition authority officials within the framework of the **3<sup>rd</sup> EU-China Competition Week**, Wuxi, 12-16 March 2012
- *“Commitments in Abuse of Dominance Cases”*, Guest Lecture in class of postgraduate students for economic studies, **University of Piraeus**, School of Economic Studies, Athens, 3 December 2012
- *“Competition law concerns within the framework of the recapitalization of Greek Banks by the Hellenic Stability Fund”*, Presentation before the **German-Greek Colloquium “Das Europäische Wirtschaftsrecht vor neuen Aufforderungen”**, Sounion, 12-13 July 2013
- *“Recent Developments in Investment Services Liability”*, Intervention at the **Karlsruher Forum**, Karlsruhe, 21 February 2014
- *“Private Enforcement of antitrust damages: the new Directive and Proof of the antitrust infringement”*, Presentation at the **9<sup>th</sup> Ascola Conference**, Warsaw 26-28 June 2014
- *“Die Richtlinie 2014/104/EU und die Änderungen, die die griechischen Haftungsnormen bei derer Einsetzung erwarten“*, Intervention at the **Karlsruher Forum** on the subject **„Europäisierung des Haftungsrechts“**, Karlsruhe, 27 February 2015
- *“Relative dominance and the protection of the weaker party: Enforcing the Economic Dependence provisions and the example of Greece”*, Presentation at the **10th Ascola conference**, Tokyo, 23 May 2015
- *“Schmerzensgeld”*, Intervention at the **Karlsruher Forum**, Karlsruhe, 19 Februar 2016
- *“The General Data Protection and Civil Liability”*, Presentation at the Max-Planck Institute Conference with the title *“Personal Data in Competition, Consumer Protection and IP – Towards a Holistic Approach?”*, 21 October 2016

## CONTINUING EDUCATION

- **Marshall Memorial Fellowship, “German Marshall Fund Transatlantic Leadership Seminar”**, June 10-July 5, 2013
- **Harvard University, John F. Kennedy School of Government, Executive Education: “Public Leaders in Southeast Europe Program”**, June 2011
- **Salzburg Global Seminar: “Public-Private Partnerships: Harnessing Markets to Drive Development”**, (Session 437), November 2006

## **LANGUAGES**

**Greek** (native fluency),

**English** (fluent, Cambridge Proficiency – LL.M. Degree at Columbia Law School),

**German** (fluent, Ph.D. Degree at Ludwig Maximilian University Munich),

**French** (well, Sorbonne Premier Degré),

**Spanish** (read and write).

## **OTHER**

### **Member of:**

- ❖ Association for the Study of Law and Economics
- ❖ Hellenic Civil Law Association
- ❖ ASCOLA
- ❖ Hellenic Insurance Law Association
- ❖ Onassis Foundation Alumni Association
- ❖ Fulbright Foundation Alumni Association
- ❖ Max-Plank Institute Former Scholars Association