

Chrysovalantou Milliou

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Professional Positions & Affiliations

Visiting Fulbright Professor, Department of Economics, Columbia University (NY, USA), Spring 2019

Associate Professor, Department of International and European Economic Studies, Athens University of Economics and Business (AUEB), Oct. 2014 - present

Fellow, Center for Economic Studies and IFO Institute for Economic Research (CESifo) (Munich, Germany), Mar. 2007 - present

Alternate Member, Hellenic Competition Commission, Mar. 2012 - Mar. 2017

Assistant Professor, Department of International and European Economic Studies, AUEB, June 2010 - Sep. 2014

Lecturer, Department of International and European Economic Studies, AUEB, May 2007 - May 2010

Assistant Professor (tenure-track), Department of Economics, Universidad Carlos III de Madrid (Madrid, Spain), Sep. 2003 - May 2007

Education

Ph.D. in Economics 1999 - 2003
Department of Economics, European University Institute (Florence, Italy); Supervisor: Massimo Motta

Visiting Ph.D. Student Spring 2002
Toulouse School of Economics, University of Toulouse (Toulouse, France)

Master in Economics 1997 - 1999
Department of Economics, Tufts University (MA, USA)

Bachelor in International and European Economics 1993 - 1997
Department of International and European Economic and Political Studies, University of Macedonia, (Thessaloniki, Greece); Ranked 1st

Research Fields

Industrial Organization; Antitrust Policy; Microeconomics; International Economics

Publications

A. Articles in Refereed Journals

1. "Vertical Integration and Knowledge Disclosure," with E. Petrakis, *Economics Letters*, 177, 2019, 9-13.
2. "Foreign Direct Investment in Vertically Related Markets," with A. Pavlou, *Canadian Journal of Economics*, forthcoming.
3. "Vertical Licensing, Input Pricing, and Entry," with E. Bakaouka, *International Journal of Industrial Organization*, 59, 2018, 66-96.

4. "Manufacturer Mergers and Product Variety in Vertically Related Markets," with J. Sandonis, *Journal of Industry, Competition and Trade*, 18, 2018, 1-24.
5. "On Vertical Relations and the Timing of Technology Adoption," with M. Alipranti and E. Petrakis, *Journal of Economic Behavior and Organization*, 120, 2015, 117-129.
6. "Price vs. Quantity Competition in a Vertically Related Market," with M. Alipranti and E. Petrakis, *Economics Letters*, 124, 2014, 122-126.
7. "Location of Foreign Direct Investment in Vertically Related Markets," *Review of International Economics*, 22, 2014, 326-341.
8. "Upstream Mergers, Downstream Competition and R&D Investments," with A. Pavlou, *Journal of Economics and Management Strategy*, 22, 2013, 787-809.
9. "Wage bargaining, productivity growth and long-run industry structure," with H. Bester and E. Petrakis, *Labour Economics*, 19, 2012, 923-930.
10. "Timing of Technology Adoption and Product Market Competition," with E. Petrakis, *International Journal of Industrial Organization*, 29, 2011, 513 -523.
11. "Endogenous Protection of R&D Investments," *Canadian Journal of Economics*, 42, 2009, 184-205.
12. "Technological Proximity and Exclusive Buyer-Supplier Relationships," *The BE Journal of Economic Analysis & Policy (Advances)*, Vol. 8, Iss. 1, Article 25, 2008.
13. "Upstream Horizontal Mergers, Vertical Contracts, and Bargaining," with E. Petrakis, *International Journal of Industrial Organization*, 25, 2007, 963-987.
14. "Vertical Integration and R&D Information Flow: Is There a Need for 'Firewalls'?" *International Journal of Industrial Organization*, 22, 2004, 25-43.
15. "Business-to-Business Electronic Marketplaces: Joining a Public or Creating a Private," with E. Petrakis, *International Journal of Finance and Economics*, 9, 2004, 99-112.

B. Articles in Collective Volumes

"Firm's Incentives to Create a Private B2B E-marketplace in a Differentiated Industry," (with E. Petrakis), *New Economy, Economic Policy Studies, IMOP, Volume 9*, 2005.

Working Papers & Work in Progress

1. "Vertical Foreign Direct Investment: Make, Sell and Buy," with J. Sandonis, CESifo Working Paper 6190, submitted.
2. "(In)efficient Trading Forms in Competing Vertical Chains," with E. Petrakis and N. Vettas, Working Paper 0916, Department of Economics, University of Crete, December 2009 (previous version: "Endogenous Contracts under Bargaining in Competing Vertical Chains," CEPR Discussion Paper 3976).
3. "Equilibrium Product Variety and Market Structure in Successive Oligopolies," with E. Petrakis and Igor Sloev
4. "Vertical Technology Transfer, Input Specificity and Price Discrimination," with E. Bakaouka
5. "Endogenous Vertical Contracts and the Mode of Competition," with E. Petrakis, S. Sachtachtinskayia and N. Vettas
6. "Outsourcing without Cost Advantages," with Konstantinos Papadopoulos, work in progress
7. "Product Variety and Mergers," with Konstantinos Serfes, work in progress

Invited Seminars

Columbia University (NY, USA) *scheduled*; University of Toulouse (Toulouse, France); Hellenic Competition Commission (Athens, Greece); CERGE (Prague, Czech Republic); University of Crete (Rethymno, Greece); Universidad Jaume I (Castellon, Spain); IUI (Stockholm, Sweden); WZB (Berlin, Germany); University of Alicante (Alicante, Spain); University of Macedonia (Thessaloniki, Greece); Universidad Carlos III de Madrid (Madrid, Spain); WZB (Berlin, Germany); Athens University of Economics and Business (Athens, Greece); University of Cyprus (Nicosia, Cyprus).

Conferences

2018: Workshop in Honor of Massimo Motta (Florence, Italy).

2017: International Conference on Industrial Organization (Boston, USA); CRESSE (Crete, Greece).

2016: EARIE (Lisbon, Portugal); CRETE (Tinos, Greece); Workshop on Competition and Bargaining in Vertical Chains (Toulouse, France); International Conference on Industrial Organization (Philadelphia, USA), Discussant.

2015: Workshop on Vertically Related Markets (Dusseldorf, Germany); Jornadas de Economia Industrial (Alicante, Spain), Discussant.

2014: CEPR Conference on Applied Industrial Organization (Athens, Greece), Discussant.

2013: EARIE (Evora, Portugal); GAEL Conference on Product Differentiation and Innovation on Related Markets (Grenoble, France), **Invited Plenary Speaker**.

2012: ASSET (Limassol, Cyprus); EBES (Istanbul, Turkey); CRESSE, (Crete, Greece), Discussant.

2011: CRESSE (Rhodes, Greece); Workshop on Vertical Related Markets (Paris, France).

2010: ASSET (Alicante, Spain); EARIE 2010, (Istanbul, Turkey); Jornadas de Economia Industrial (Madrid, Spain).

2009: International Conference on Industrial Organization (Boston, USA); CESifo Conference on Applied Microeconomics (Munich, Germany).

2008: ASSET (Florence, Italy); EARIE (Toulouse, France); Workshop on Market Power in Input Markets and Competition Policy (Berlin, Germany).

2007: ASSET (Padova, Italy); EARIE (Valencia, Spain).

2006: ASSET (Lisbon, Portugal); Jornadas de Economia Industrial (Barcelona, Spain).

2005: ASSET (Rethymno, Greece); Jornadas de Economia Industrial (Bilbao, Spain); EARIE (Porto, Portugal); CRETE 2005 (Syros, Greece).

2004: ASSET (Barcelona, Spain); EEA 2004 (Madrid, Spain); CRETE (Syros, Greece).

2002: ASSET (Paphos, Cyprus); EARIE (Madrid, Spain); IMOP 2002 Conference on the New Economy (Athens, Greece).

2001: ASSET (Rethymno, Greece); International Conference on Game Theory (New York, USA).

Teaching Experience

Managerial Economics: International MBA, Athens University of Economics and Business (AUEB), 2014-2018 (in English)

Economics of Competition Policy: Undergraduate, AUEB, 2010-2018 (in English)

Competition Policy & Regulation Policy: Master, AUEB, 2006-2018 (in English)

Industrial Organization & Multinational Firms: Master, AUEB, 2009-2013

International Trade & Multinational Firms: Master, AUEB, 2015-2017 (in English)

Multinational Firms: Master (executive), AUEB, 2015-2017

Microeconomic Policies of the EU: Undergraduate, AUEB, 2007-2015

Structural Policies of the EU: Master, AUEB, 2011-2018 (in English)

Microeconomic Theory II: Ph.D., AUEB, 2009-2013

Microeconomic Theory: Master, AUEB, 2008

Industrial Organization: Undergraduate, AUEB, 2009

Topics in Advanced Industrial Organization: Ph.D., Universidad Carlos III de Madrid, 2005 (in English)

Industrial Organization: Undergraduate, Universidad Carlos III de Madrid, 2003-2007 (in English & Spanish)

Decision Theory and Game Theory: Undergraduate, Universidad Carlos III de Madrid, 2004 (in English)

Principles of Microeconomics (Teaching Assistant): Undergraduate, Tufts University, 1997-1999 (in English)

Academic Awards and Grants

Fulbright Visiting Scholar Grant, 2018-2019

Basic Research Funding Program (AUEB), 2014-2018

Basic Research Funding Program (AUEB), 2008-2009

Juan de la Cierva Grant, Spanish Ministry of Education, 2006-2007

European University Institute Grant, 2002-2003

Marie Curie Research Fellowship for Ph.D. students, 2002

European Investment Bank Grant, 1999-2002

Tufts University Graduate School Scholarship, 1997-1998

Gerontellis Foundation Scholarship, 1997-1998

IKY Greek National Foundation Scholarship, 1993-1997

Referee in Journals

BE Journal of Theoretical Economics; BE Journal of Economic Analysis & Policy; Bulletin of Economic Research; Environment and Development Economics; European Economic Review; International Economic Review; Information Economics and Policy; International Journal of Game Theory; International Journal of Industrial

Organization (**Excellence in Reviewing Certificate**); International Review of Law and Economics; Journal of Agricultural and Food Industrial Organization; Journal of Economic Behavior and Organization; Journal of Economics; Journal of Economics and Management Science; Journal of Industrial Economics; Journal of Industry, Competition and Trade; Journal of International Trade and Economic Development; Journal of the Japanese and International Economies; Manchester School; Marketing Science; Mathematical Social Sciences; Oxford Economic Papers; Portuguese Economic Journal; Review of Industrial Organization; Review of International Economics; Review of Network Economics; Southern Economic Journal; Spanish Economic Review.

Ph.D. Supervision

- Chair of the Advisory Committee:

Elpiniki Bakaouka, Athens University of Economics and Business, Department of International and European Economic Studies (defense September 2018)

Georgia Papageorgiou, Athens University of Economics and Business, Department of International and European Economic Studies (in progress).

Igor Sloev, Universidad Carlos III de Madrid, Department of Economics (defense May 2011).

- Member of the Advisory Committee:

Apostolis Pavlou, Athens University of Economics and Business, Department of Economics (defense July 2013).

Eva Chalioti, Athens University of Economics and Business, Department of International and European Economic Studies (defense June 2011).

Ramiro Losada, Universidad Carlos III de Madrid, Department of Economics (defense February 2005).

Ioannis Pinopoulos, University of Macedonia, Department of Economics (defense February 2018).

Additional Professional Activities

Speaker, Training Workshop for Greek Judges on EU Competition Law, Athens, Greece, June 2017

Moderator at the European Competition Day, Event of the Greek Presidency of the Council of the EU, April 2014

Member of the Local Organizing Committee of the European Association for Research in Industrial Economics (EARIE) Conference 2018, Athens, Greece, August 2018

Member of the Scientific Program Committee of the ASSET 2017 Meeting, Algiers, Algeria, October 2017

Member of the Scientific Program Committee of the ASSET 2016 Meeting, Thessaloniki, Greece, October 2016

Member of the Scientific Program Committee of the Jornadas de Economia Industrial 2015, Alicante, Spain

Member of the Scientific Program Committee of the EARIE Conference 2005, Porto, Portugal, September 2005

Member of the Scientific Program Committee of the ASSET 2005 Meeting, Rethymno, Greece, October 2005

Personal Information

Nationality: Greek; Place of birth: Dusseldorf, Germany.

Gender: Female

Languages: Greek (mother tongue), English (fluent), Spanish (working level).