

# Christos Genakos

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## CURRENT POSITIONS

- 2010- ATHENS UNIVERSITY OF ECONOMICS AND BUSINESS Athens, Greece  
*Assistant Professor* (2014 - ) at the Department of Economics.
- 2017- ECONOMIC ADVISORY GROUP on COMPETITION POLICY (EAGCP) Brussels, Belgium  
Appointed member of the EAGCP group that advises the Chief Economist of the DG Competition Commission.
- 2005- LONDON SCHOOL OF ECONOMICS London, UK  
*Research Economist* in the Centre for Economic Performance (CEP) at the London School of Economics.
- 2013- CENTRE for ECONOMIC POLICY RESEARCH (CEPR) London, UK  
*Research Fellow* in the Industrial Organization programme of the Centre for Economic Policy Research (CEPR).

## VISITING POSITIONS

- 2016- CAMBRIDGE JUDGE BUSINESS SCHOOL Cambridge, UK  
*University Senior Lecturer* (tenured) in Economics and Policy.
- 2016- FITZWILLIAM COLLEGE Cambridge, UK  
*Fellow* in Economics and *Director of Studies* in Management.
- Spr. 2016 YALE UNIVERSITY New Haven, USA  
Visiting Assistant Professor at the Department of Economics.
- Sept 2010 COLLEGIO CARLO ALBERTO Turin, Italy  
Visiting Research Fellow for a research project on “Dynamic Tournaments and Incentives”.

## EDUCATION

- 2000-05 LONDON BUSINESS SCHOOL (LBS) London, UK  
*PhD in Economics* at the Economics Subject Area of LBS. Thesis title: Essays on Competition in the Personal Computer Industry. Supervisor: Paul Geroski. Examining Committee: Peter Davis and Frank Verboven.
- 1999-00 UNIVERSITY COLLEGE LONDON (UCL) London, UK  
One-year graduate studies leading to a *MSc in Economics* at the Economics Department of UCL. Courses taken included: Microeconomics, Macroeconomics, Econometric Theory and Methods, Game Theory, Microeconometrics, Industrial Organisation, Economics of Innovation.
- 1993-98 UNIVERSITY OF ATHENS, DEPARTMENT OF ECONOMICS Athens, Greece  
Four-year programme leading to a *BSc (Ptychion) in Economics*. Achieved 1<sup>st</sup> national rank in entrance exams. Graduated 1<sup>st</sup> in the department with grade 8.1/10.

## RESEARCH FIELDS

Incentives & Performance, Behavioral Economics, Industrial Organization, Competition Policy & Regulation, Productivity & Management.

## PUBLICATIONS

### A. Articles

“**The European Framework for Regulating Telecommunications – a 25-year appraisal**” with Martin Cave and Tommaso Valletti, *Review of Industrial Organization*, forthcoming.

“**The Tale of the Two Greeces: Some Management Practices Lessons**”, *Managerial and Decision Economics*, (December 2018, Volume 39, Issue 8, pp. 888-896).

“**Leveraging Monopoly Power by Limiting Inter-operability: Theory and Evidence from Computer Markets**” with Kai-Uwe Kühn and John Van Reenen, *Economica*, (October 2018, Volume 85, Issue 340, pp. 873-902).

“**The Impact of Markup Regulation on Prices**” with Pantelis Koutroumpis and Mario Pagliero, *Journal of Industrial Economics*, (June 2018, Volume 66, Issue 2, pp. 239-300).

“**Evaluating Market Consolidation in Mobile Communications**” with Tommaso Valletti and Frank Verboven, *Economic Policy*, (Jan 2018, Vol. 33, Issue 93, pp. 45–100).

March 2019

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“When pressure sinks performance: Evidence from diving competitions” with Mario Pagliero and Eleni Garbi, *Economics Letters* (2015, Vol. 132, July, pp. 5-8)

“Evaluating a decade of mobile termination rate regulation” with Tommaso Valletti, *Economic Journal* (2015, Vol. 125, Issue 586, pp. F31-F48)

“Interim Rank, Risk Taking and Performance in Dynamic Tournaments” with Mario Pagliero, *Journal of Political Economy* (2012, Vol. 120, No. 4, pp. 782-813)

“Management Practices Across Firms and Countries” with Nick Bloom, Raffaella Sadun and John Van Reenen, *Academy of Management Perspectives* (26, no.1, February 2012)

“Regulating prices in two-sided markets: the waterbed experience in mobile telephony” with Tommaso Valletti, *Telecommunications Policy* (Vol. 36, Issue 5, June 2012)

“Seesaw in the Air: Interconnection Regulation and the Structure of Mobile Tariffs” with Tommaso Valletti, *Information, Economics and Policy* (2011, vol. 23, n. 2, pp. 159-170).

“Testing the Waterbed effect in Mobile Telephony” with Tommaso Valletti, *Journal of the European Economic Association* (2011, vol. 9, Issue 6, pp. 1114-1142).

“Modern Management: Good for the Environment or just Hot Air?” with Nick Bloom, Ralf Martin and Raffaella Sadun, *Economic Journal* (2010, vol. 120, n. 544, pp. 551–572).

## **B. Book Chapters**

“Product Market Regulation and Competitiveness: Towards a National Competition and Competitiveness Policy in Greece,” with Yannis Katsoulakos and George Houpis, in C. Meghir, C. Pissarides, D. Vayanos and N. Vettas (eds.), *Reforming the Greek Economy*, MIT Press, 2017, pp. 139-178.

“Product Market Reforms in Greece: Learning form the Past to Move Forward”, in M. Choupres and H. Edquist (eds.), *What Can we Learn from Economic Reforms in Greece and Sweden*, ELF, 2013, pp. 97-141.

“Econometric Evidence in EU Competition Law: An Empirical and Theoretical Analysis,” with Ioannis Lianos, in I. Lianos and D. Geradin (eds.), *Handbook on European Competition Law*, Edward Elgar, Cheltenham, 2013, pp. 1-137.

“Mobile Regulation and the ‘Waterbed’ Effect,” with Tommaso Valletti, in M. Falch and Jan Markendahl (eds.), *Promoting New Telecom Infrastructures: Markets, Policies and Pricing*, Edward Elgar, Cheltenham, 2010, pp. 284-299.

## **COMPLETED RESEARCH PAPERS**

“Is Having an Expert Friend Enough? An Analysis of Consumer Switching Behaviour in Mobile Telephony” with Costas Roumanias and Tommaso Valletti (CEP DP 1373) (CEPR DP 10861), submitted

## **RESEARCH IN PROGRESS**

“Experimental Evidence of Neighbourhood Effects on Education: the case of the Athens 2004 Olympic Village” with Elias Papaioannou and Ioannis Polycarpou

“Competition and Pass-Through: Evidence from the Greek Islands” with Mario Pagliero

“Book Price Regulation” with Mario Pagliero and Tommaso Valletti

“Peer Effects and Effort Incentives in Teams” with Evangelia Chalioti and Konstantinos Serfes

## **POLICY FOCUSED PUBLICATIONS**

“What makes consumers switch mobile phone tariffs?”, with Costas Roumanias and Tommaso Valletti, CentrePiece, Winter 2016.

“Regulatory reform in Greece: the benefits of removing maximum mark-ups”, with Pantelis Koutroumpis and Mario Pagliero, CentrePiece, Autumn 2015.

“Evaluating Market Consolidation in Mobile Communications”, with Tommaso Valletti and Frank Verboven, Centre on Regulation in Europe, Sept 2015.

"Mobile regulation and the "waterbed effect"", with Tommaso Valletti, VoxEU, 4 January 2010.

“Weightlifting Competitions: lessons for performance management” with Mario Pagliero, CentrePiece, Winter 2009.

“The European Commission versus Microsoft: Competition Policy in High-Tech Industries ” with Kai-Uwe Kühn and John Van Reenen, CentrePiece, Summer 2007.

“Regulating the Mobile Phone Industry: Beware the “Waterbed” Effect”, with Tommaso Valletti, CentrePiece, Autumn 2007

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“What Drives Good Management around the world? ” with Nick Bloom, Raffaella Sadun and John Van Reenen, CentrePiece, Autumn 2007.

## Ph.D. STUDENTS

Advisory Committee Chair: Andreas Lamprinidis, AUEB (2010-2017), Vangelis Koumariots, AUEB (2013- ), Athanasios Dimas, AUEB (2016- ), Maria-Theano Tagaraki AUEB (2017- ), Stefanos Kalfas AUEB (2018- )

Advisory Committee Member: Dmitry Sharapov, Judge Business School (2010-2011); Adamos Adamou, University of Cyprus (2011)

## INVITED SEMINARS AND CONFERENCES

**2018:** 19<sup>th</sup> CEPR/JIE Conference on Applied Industrial Organization, 14<sup>th</sup> International Conference on Competition and Regulation (CRESSE), 17<sup>th</sup> Conference on Research on Economic Theory and Econometrics (CRETE), Antwerp, Loughborough, ParisTech

**2017:** 15<sup>th</sup> International Industrial Organization Conference, 65<sup>th</sup> Economic Policy Panel, 18<sup>th</sup> CEPR/JIE Conference on Applied Industrial Organization, 70<sup>nd</sup> European meeting of the Econometric Society, 44<sup>th</sup> European Association for Research in Industrial Economics, 10<sup>th</sup> Searle Antitrust Economics, Northwestern University

**2016:** 9<sup>th</sup> Economics of Intellectual Property, Software and the Internet, 14<sup>th</sup> International Industrial Organization Conference, Boston College, Drexel University, 17<sup>th</sup> CEPR/JIE Conference on Applied Industrial Organization

**2015:** MaCCI Mannheim Centre for Competition and Innovation, 16<sup>th</sup> CEPR Conference in Applied Industrial Organization, 10<sup>th</sup> International Conference on Competition and Regulation (CRESSE), 14<sup>th</sup> Conference on Research on Economic Theory and Econometrics (CRETE), EAGCP Plenary meeting 2015 European Commission-DG Competition

## PROFESSIONAL ACTIVITIES

**Referee:** American Economic Review, Bulletin of Economic Research, Econometrica, Economica, European Economic Review, Economic Journal, European Journal of Political Economy, Economic Letters, Journal of Applied Econometrics, Journal of Industrial Economics, Journal of Economics and Management Strategy, Labour Economics, Rand Journal of Economics, Review of Network Economics, Scandinavian Journal of Economics, Telecommunications Policy.

**Prof. Affiliations:** European Economic Association, American Economic Association, Econometric Society, European Association for Research in Industrial Economics and Royal Economic Society.