

# 36

## OFFSHORE SOFTWARE SOURCING BY SMALL FIRMS

*An Analysis of Risk, Trust and Control*

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**Abstract:** There has been sparse research concerned with the particular issues facing small companies engaging in offshore sourcing of software development. Small firms do not have the managerial experience, the financial resources and the methodological know-how to manage offshore projects the way large firms do. Yet despite this, some small firms are satisfying their software development needs offshore. In order to better understand such arrangements, our study examined a number of cases and we draw upon theories of risk, trust and control. We found a rich interplay of these three within each of the cases and change in each over time

**Keywords:** Small business; IS Risk Management; Outsourcing of IS; Globalization of IS.

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